

Wholesaling (Quick Flips)

How do I establish rapport with a seller? Do you have any tips or tricks?

The best place to start is to 'LISTEN'. Asking questions and listening to the answers and making notes to refer back to, in future calls will build the rapport from beginning.

Asking them questions about their interest (like sports, fishing, shopping, travel) will help give you a friendly vibe and you might have something in common. And, with that, you are off and running!

Unique solution ID: #1816

Author: admin

Last update: 2018-04-26 22:20