

Wholesaling (Quick Flips)

I have not had success getting realtors to help with cash buyers info. I have been told it is illegal for anyone not a realtor to buy/sell real estate. This is the response I get when I mention wholesaling. I also need an attorney who understands wholesaling. Can you suggest what I should say to them?

There are a lot of Realtors who are stuck in the cut and dry world of home buyers and home sellers being the only two people involved in a transaction aside from the Realtor. Most Realtors only know what they have been taught in their class before they became a Realtor, and anything that deviates from that is either "illegal" or "impossible". The fact is, there are many Realtors who do work with investors and wholesalers, and know how to make a creative deal happen. They know that wholesaling is perfectly legal as long as you have a property under contract, you're not misrepresenting who you are or what you do, and you act as a principal in the transaction not a broker.

The same thing applies for attorneys. There are many who understand creative real estate investing. The best place to find investor friendly Realtors, Lawyers, Title Agents, Lenders, and any other real estate professional you need is on an investing website such as [CleverInvestor.com](https://cleverinvestor.com). More investors and professionals are joining by the day. Just talk to some of the successful investors and ask them who they use for Realtors, Attorneys, or any other person you need to add to your team in your local area.

Unique solution ID: #1769

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Last update: 2016-06-20 19:19